The Four Defining Personality Quadrants

Relational Style

How I relate to people

Independent 100 | 0 Social

Your Relational Style determines how you relate to others, and whether you are energized by being with people, or whether you need to be emotionally recharged by having time alone.

The ePersonality assessment tool plots your score on a scale between 100% Independent and 100% Social. It is important to note that people with Independent profiles are often still socially engaging.

Information Assimilation Style

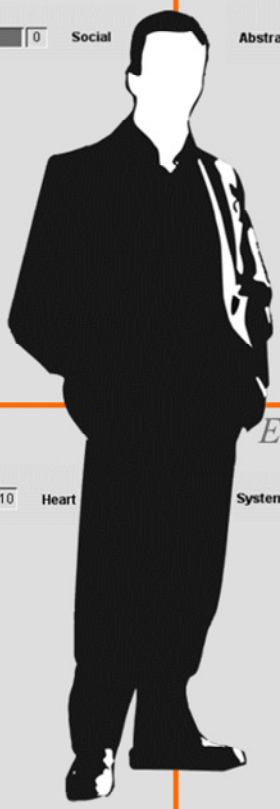
How I process information

Abstract 90 | 10 Concrete

Your Information Assimilation Style determines your information gathering preferences. The ePersonality assessment tool plots your score on a scale ranging from 100% Abstract to 100% Concrete.

An Abstract profile prefers concepts, ideas, theories, and philosophies.

A Concrete profile prefers facts, tangible evidence, and proven methodologies.



Decision-Making Style

How I process decisions

Head 90 | 10 Heart

Your Decision-Making Style identifies whether your decisions are based more upon logic and facts (Head), or by your perceptions and feelings (Heart).

People with a Heart dominant profile tend to be very intuitive and are concerned about how their decisions will affect others.

People with a Head dominant profile justify their decisions by appealing to objective facts.

Environmental Style

How I relate to the world around me

Systematic 70 | 30 Adaptive

Your Environmental Style identifies how you relate to the world around you. Do you prefer to relate to the world and its many demands by trying to structure your world (Systematic), or are you able to flex and flow with the demands of ever changing circumstances (Adaptive)?

The Systematic person tries to manage the chaos of life, while the Adaptive person excels at adjusting their life and expectations to life's chaotic journey.